

## Questions asked during Native American Bank's 20<sup>th</sup> Anniversary Virtual Panel that we did not have time to answer:

1. Does NAB provide personal advice to Native American-owned small or micro businesses with investments?

Currently, Native American Bank does not have licensed financial advisors to provide investment advice. It is the bank's goal to offer a full range of financial services and products to our customers. As the bank continues to grow, we will continue to add these selections.

2. What are your views on expanding the FinTech at the bank?

It is the goal of Native American Bank to utilize proven state of the art technology to provide our customers with top-notch customer service and access to their accounts. We are always looking for FinTech companies to help us achieve this goal. Partnerships with FinTech companies help keep the bank on the cutting edge and provide an avenue for the bank to strategically support our mission.

- 3. Can individuals have an account there? Just a savings account?
  - Native American Bank is open to applications from anyone wishing to open an account with us! We have a full suite of personal account products and are happy to talk to anyone who would like more information about the types of products and services we offer.
- 4. For each of you, what is your vision for the bank over the next 5 years?

  Our vision is to grow the bank to a level that can support Indian country on a national level by providing access to capitol and financial services that serve the underserved.
- 5. How can small business within the communities support the bank, other than opening accounts and lending, of course?

Partnerships come in all shapes and sizes. We do not limit our interactions to just those companies and individuals who bank with us. If you are aware of an event you believe the bank will support or take an interest in, pass the information along! We have sponsored events, rented booth space, and donated time and money to causes and companies who do not bank with us.... yet.

6. Does NAB host college internships?

Native American Bank has offered summer internships to college students. We have not had interns the past few years due to the pandemic. We anticipate offering internships again in the future.

7. So far what has been the primary impact of the Denver branch on the growth of the bank?

With the development of the Denver branch, we have been able to create a more public profile.

Our Denver branch is on the busy thoroughfare of Broadway. People who previously never heard of the bank now drive past our offices every day. The more visible we are, the more capable we are to help native communities and link partners with those whom they can aid.

8. What's with all this cryptocurrency? Is this a treat or opportunity for NAB?

Crypto currency is definitely on the radar; however, our current focus is to provide best in class financial services to our customer base. We will implement new tools and products based on our ability to manage them in a safe and sound manner.